The United Grocers Company

Of Camden, N. J.

Capital (Authorized), \$500,000. Shares, \$10 Each.

General Offices of Southern Division,

802 to 810 F Street N. W., Washington, D. C.

THE FIRST CHAIN OF CO-OPERATIVE GROCERY STORES IN AMERICA.

thinks can see the handwriting so mate-to concentrate their capital-to buy in Indited quantity. If he bought on the year's investment.

Whether you are a shareholder or not, you should patronize one of the

to the Render:

Great and mighty changes have But a few wide-awake corner-store clear at least \$800 a year (any store). Shares in this well-known, live corners. uken place the past iwenty years in keepers in the cities of Philadelphia can do that). Now take 100 stores untaken place the past iwenty years in the cities of Philadelphia can do that). Now take 100 stores until poration are now offered at particular and Camden, N. J., a few years ago, saw der one ownership (one head): 100 stores can do that). Now take 100 stores until poration are now offered at particular and competitive inparticular and slock, in their new combined business or exceed \$1,500, or in 100 stores, \$150,000, pays cash for all it buys. It takes ready companies, and soon had a large cash If this combination can clear \$800 per cash to open up these stores. The capital to work on. And as this capital store, or \$80,000 net, is it not 55 and company can use your little. If you have a habit of saving money in the grew rapidly (the people taking shares) not 5 per cent profit. These figures are have a habit of having shares per cent profit. These figures are hank at 5 per cent, step. Do what the hank does. Invest your money monthly Time was (and no) so they increased the number of their stores true, absolutely so. Total capital in-bank does. Invest your money monthly was (and no) so they increased the number of their stores true, absolutely so. Total capital in-bank does. Invest your money monthly was (and no) so they increased the number of their stores true, absolutely so. Total capital in-bank does. Invest your money monthly was (and no) so they increased the number of their stores true, absolutely so. Total capital in-bank does. Invest your money monthly was (and no) so they increased the number of their stores true, absolutely so. Total capital inlong ago either; when an individual till to-day the chain of United Grocery vested, \$150,000 ifor 100 stores; profit, could be a successful merchant, but of Store systems of the two cities named is \$800 each, is \$80,000, which is over half recent years for a business man or firm | 80 large that they buy 5,000 cases of can- the total investment. The men we to be absolutely successful, he or they used goods at one time, 200 barrels of named as starting the chain stores are found that keen competition was so sugar, tes by the hundred cases, soap, to-day millionaires. great that it required unlimited capital starch, and many other necessities by the one prosperous. A few years carload, &c., &c. This means buying prosperous. A lew year and to unionize—to amalga- cheaper than does the average whole- business wants to combine—the must

combine the capital of the several, of | Who has not heard of the Aume Com- or \$1,000 in bank, but you cannot use it as everything to-day is done on a rany, the Atlantic & Pacific Company, may have, you obtain a sum sufficient larger plane or scale; you-everybody - the New England Greeceies Co., the to do big things. It is the only sensible d it. Time was when the corner l'nited Grocers Company, and others that was in this age to do. The public wants was the place of the successful 'an be named.' These stores combined in capital the goods can be bought and, the dry goods man or the late one thousand stores. Can you see er, but these men saw greater capital alize what this means to the consumer? and on smaller profits, but the segrecorner grover could at best only clear a profit of from 10 to 50 per cent THE UNITED GROCERS COMPANY.

ougs of roffer three chests of tea, ten They do an average business track soap; and five cases of each store) of \$15,000 per year, 100 stores even two, could only sell a limited \$75,000 net profits. But 5 per cent is not the figure. The average grocery

Whether you are a shareholder or not, you should patronize one of the United Stores.

COMBINED CAPITAL.

successful.

Washington so far at the rate of

not, you should patronize one of the United Stores.

there is no risk, where you should get from 10 per cent interest upward.

next year. If the net and clear profit ich shareholder, and the balance used a surplus in building up more stores his will naturally increase the value

SAFETY OF INVESTMENT.

Your investment is absolutely safe. afer than in any bank (and your prof these certificates of shares when certithese small profits is large fied by Local General Manager the same ceived from sale of shares goes it this business and the establishment additional stores

IN CONCLUSION.

can buy two shares each month, as

not, you should patronize one of the

distributed among the many. It will help us in other ways, as the more sharehold-

with them and have an income five times greater, as our offer is so plain and so frank, and as you know we have the stores and you know we are gets 3 per cent; you have noted what

Whether you are a shareholder or not, you should patronize one of the

For years banks have educated the ers we have, it is likely we will have masses to save, entreating people to de-that many more people who will natur-posit their money in bank and offering ally patronize our stores for their goods. 2 per cent interest, while the bank, Again, the personnel of the directors owned by a few shareholders, combined ally patronize our stores for their goods.

Again, the personnel of the directors is a guarantee as strong as can be asked for. The men who are back of this company—the nine directors—are all busi
to invest. In the city of Camden Buy your fresh means and greceries where you can rely on obtaining only.

You have read about the saver who sell uccessful, and have many thousands the bank earns by investing your there is no reason for you not to be among our shareholders.

Send a postal for literature, application should be made in person or by mail direct to the company (or through an agent who can show written authority).

All checks or money orders should be made payable to H. G. Hallinger, the president, and sent to the Washington office, SC F street northwest. In closing this talk through printer's ink, we wish to say, as only a limited smount of shares will be sold in this city, prompt action is urged. Very truly yours.

THE INITED GROCERS CO.

THE INITED GROCERS CO.

The bord history of the high-clas dain street, and its remembers CEAR predict is imparationally the stock of the west of the west of the company and the uniting of small street, and after the first year it should pay persons and its line amount. The inited Grocers' Association, N. Y. The United Grocers of dollars invested already in this city, money, which has been rented of you there is no reason for you not to be at 5 per cent, stop saving and be an

Niop saving money at 3 per cent for their saving money at 3 per cent for their saving money at 3 per cent for their saving mones, but do your own investing, postal for it. Phones, Lincoln 25%, Shares can be bought for a gift for West, 208, Main, 3341, Columbia 422%, Main office, 5546 Main.

Whether you are a shareholder or

If you would save money in the purmasses to save, entreating people to de-posit their money in bank and offering posit their money in bank and offering every customer 2 per cent every three

company—the nine directors—are all business men, all strong men financially, and men of the highest integrity, and as to this we refer to any bank or trust company in Camden, N. J.

The officers are: Hibam G. Hallinger, Prancis D. Weaver and Counsel, EDW B. STONE, WM. I. HALLINGER, FIRANCE, PRANCE, DON'S L. Warder, Prancis D. Weaver of the to of Chester, Pa. both bank directors, and Mr. Ward is the major of the City of Chester, Don't let money life in bank at 2 per cent when you can invest safely and join these men named and be a partner with them and have an income five times greater were fined as greater with the mand have an income five times greater were fined for the saver of the city of the law in the major of the City of Chester, with them and have an income five times greater were an income five times greater were fined as greater with them and have an income five times greater were fined for the company to the city of the saver and used in the major of the city of the saver and used in the saver and used in the saver and used in the major of the save and the saving class. Buy your fresh means and used in the least while saving class. Buy your fresh means and used in the edity of Camden on the city of Cam are after your trade, and we will get it.
accourt or later. So begin now. Free
delivery anywhere. As a sample we

4 LBS. BEST GRANULATED SUGAR, 25C.

Whether you are a shareholder or not, you should patronize one of the not, you should patronize one of the United Stores.

WEDS TITLED ENGLISHMAN AT BEDSIDE OF FATHER

Miss Mildred Sherman Becomes Bride of Lord Camoys

Tork, Not 2—In startling conto the pompt and splendor of preinternational matches, Miss MilSherman, remarked sugner of preinternational matches, Miss MilSherman, remarked sugner of Episcopal latth in order to become a
Roman Catholic, the amount of the miss sterness in simple cremony is
sifterness to many million, was unitits afterness in simple cremony is lard Cabend of one of the most ancient. It is known has been transferred to Camoys, and the condities of Great British. The ceremony performed in a tiny room on the most ancient. Regarding the rumor that Miss Sherman was to Great British. The ceremony performed in a tiny room on the she has been reared, the following stateis floor of the Sherman man-ion, at floor of the Sherman man-ion, at floor of the Sherman man-ion, at light of Lawrence Gillespie, brother-inlaw of Miss Sherman:

Sherman is pointed dialenced law, made on long, graceful lines, in semi-princess effect, with gilnt of silver through it.

The latest inventing was founded to remove a graceous gown of the Shorman was to remove the faith in which she has been reared, the following state in the mild of the Sherman was of the sherman man-ion, at floor of the Sherman man-ion, at light of Lawrence Gillespie, brother-inlaw of Miss Sherman:

Sherman is received by the bride from her relatives and friends here, and as many more are graceous gown of the Stoner family germs.

Many Costly Presenta.

Swin right.

Many Costly Presenta.

Swin right.

Many Costly Presenta.

Many Costly Presenta.

Swin right.

service Soon Over.

brief service was over in a few ite. The guests crowded about contacting the young couple. Lady sys bent over and kissed her father he forchead. The old main, now so the end of his span of days, pressed in the property of the wedding. Four the change in plans of the wedding four the change in the change

"Our Personal Guarantee

had been changed from December 2 to Sherman has given up ber laith and ento-day if was a dramatic scene. The bride and bridegroom stood sale by side be.

darming. Lawrence L. Gillespie was to have

to All Skin Sufferers"

We have been in business in this town for some time, and we are looking to build up trade by always advising our patrons right.

Bo when we tell you that we have found the eccema remedy, and that we stand back of it with the manufacturer's iron-clad guarantee, backed by curselves, you can depend upon it that ourselves, you can depend upon it that we give our advice not in order to sell a few hottles of medicine to skin sufferers, but because we know how if will help our business if we help our patrons.

We keep in stock and sell all the We have made fast friends of mercal parts.

We keep in stock and sell all the We have made fast friends of mercal parts.

We keep in stock and sell all the well-known skin remedies. But we will say this: If you are suffering from any kind of skin trouble, ecsema, psoriasis, reach, or tester, we want you to try a full size bottle of D. D. Prescription. And if it does not do the work, this and People's Drug Store.

-Henry Erzes, Afficek's Brug Stere, and People's Drug Store

tions were recalled, and Lord Camoys his brother, Mr. Sherman's attorney, and tions were recalled, and Lord Camoys, its brother, Mr. Sherman's attorney, and dillespie spent the evening in arranging sense of the marriage settlement. Lord amony at the Plaza refused to discuss its terms of the settlement. He would not deny, however, that a joint trust

been worn by her mother and sister upon the occasion of their marriage. It was fastened with the usual orange blossoms. The bride curried a bouquet of white orchids and gardenias. She wore no lewels, although many were included in her wedding gifts. Mrs. Gillespie, the bride's sister, at-tended her in an informal way.

ARMY ORDERS.

Leave of sheener for one month and fifteen days, with permission to go beyond the sea, is granted Lieut, Col., EDWIX B. BAHBITT, Contance Department Lieut, Col., WILLIAM H. ALLAHRE, Infantry, is attarhed to the Fourth Infantry at Fort Creek,

assigned,
d. tirn. ARTHUR MURRAY, United States
arms, is referred from duty as a member of the
Joint Board of Officers of the Army and of the
Navy.

citizent, Fig. 30, 10, 1911/19, Jr., One Ar-tillery Corps, is assigned to the Fifty-third Con-pany, Control College, Carlon, in take effect. No-lege of the Constant of the Company of the Holdcought Constant College Corps, table is re-lieved from assignment to flast company, cost ar-tillery Corps, in the Company, Const. Ar-tillery Corps, is placed on the list of detacled offeres and the name of Piris Lieut, FIANK H. PHIPPS, Jr., Const. Artillery Corps, in restored therefrom.

Corps, is restored therefrees, could Lieut, ROY B. LYON, Coast Artiller, Corps, a gr at Poet Mourse, Va., will report in person to the commanding officer of that post for temporary duty pending his examination for

NAVAL ORDERS.

ear Admiral A. B. WILLITS, commissioned a rear admiral in the marg from September 14, 1901, noigh: A. R. VANDARHHOUP, Setached duty works New York Shiphilding Company, Carden, N. J.; to home and wait sedere. Single R. B. COFFMAN, detached data Vermont, November 28, 1911, to duty Dephito, diphipman P. R. ShiPSHONN, resignation as a midshipman P. R. ShiPSHONN, resignation as a midshipman in the stary accepted to take effect November 20, 1911.

It new The exports of domestic farm products in 1910, valued at \$71,000,000, were smaller than in any fiscal year since 1905.

ANCIENT CHINA WILL WELCOME TOUR PARTY

Strange Customs and Cities Are Shown for the Benefit of Winners in The Herald's Travel Contest.

constomed life and ways of America, ordered us to depart. accustomed life and ways of America. ordered us to depart.

Yet the traveler must concede the credit to tains of long preceding Europe and America in the most important inventions such as the compass, paper, printing, gunpowder, and porcelain, and a just died. The captain stated that death of the hoat was common among third-

FINANCE AND REALTY

securities yesterday showed little change. Truction warrents continued the advance to higher levels: Railway common showed strength in the face of a good demand.

one land have a substantial made another fraction of the substantial made another fraction between 91-2 and 95-8, with most of the substantial the close, however, Transactions were comparatively few in warrants, but one large block brought the average up to 55 ween \$14.000 and \$15,000. The belief still obtains in the street that a spring on the baggage car ha bridge obtained at the close, however, Transactions were comparatively few in warrants, but one large block brought the average up to 55 ween \$14.000 and \$15,000. The belief still obtains in the street that a spring on the baggage car ha bridge, and the car was sagging so that the train was in danger of being de rain was in danger of being de train was in danger of being de

method in the most important inventors, such as the compass, paper, printing thouse, which and proceeding, and a good of the printing the control of the con

For the use of both vehicles and pedestrians Hamburg is building twin tunless under the River Elbe. They are to
cost \$2,500,000.

HIS TOUCH SAVES TRAIN.

Feels Something Wrong and Stops

Greenwich, Conn., Nov. Z.-A New Haven train escaped being wrecked just west of Bridgeport station because the engineer had such a sensitive through



FREE ADVICE

Don't suffer with Catarrh any longer!
Don't let it destroy your health-your
appliess-your very life itself!
Don't think it can't be cured because
ther doctors and other treatments have
said to cure you.

Medical Advice Free

Without your paying out a penny, I will diagnose your trouble and send you the most reliable and helpful instruction. Don't lose this chance to get rid of Catarrh. Answer the quentions yes or no, write your name and address on the dotted lines, and mail the Free Coupon to Catarrh Specialist Sproule, 145 Trade Building, Boaton.

FREE MEDICAL ADVICE COUPOR

ADDRESS